

REQUEST FOR PROPOSALS

FOOD SERVICES CONCESSION

CAMDEN SNOW BOWL

The Camden Snow Bowl, operated by the Town of Camden Parks and Recreation Department, is soliciting proposals for the operation of its food concession for the winter season of 2017–2018. The Snow Bowl's intent is to provide healthy food at a reasonable cost to its winter sports visitors, while sharing in the profit with the concessionaire.

The food service facility includes a 4-burner gas range with single oven, commercial gas griddle and grill, double deep fryer, microwave oven, chest freezer, and a rustic seating area for up to 100 people. The concessionaire will provide all preparation and serving utensils and cookware, cleaning supplies, used cooking oil removal and appliance propane. The concessionaire is responsible for cleaning the kitchen and dining area. The concessionaire must carry insurance of at least \$2 million.

A mandatory facility tour visit is scheduled for: June 20, 2017 at 9am. Interested parties should provide a detailed proposal which includes:

- 1) concessionaire's relevant experience,
- 2) sample menu with pricing,
- 3) hours of operation,
- 4) revenue sharing plan (profit sharing arrangement, or fixed seasonal fee, or operation as Snow Bowl employees, etc.),
- 5) marketing concepts,
- 6) discounts for Snow Bowl employees, and
- 7) any other relevant information.

Proposals should be received no later than 1:30 pm, Monday, July 10, 2017 and should be sent to Janice Esancy, Manager's Assistant, PO Box 1207, Camden, Maine, 04843. For further information call 236-3438 or email Beth Ward: bward@camdenmaine.gov